

## Message Text

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17

ACTION COME-00

INFO OCT-01 AF-06 ISO-00 EB-07 /014 W

----- 063123

P 051604Z MAR 75

FM AMEMBASSY ACCRA

TO SECSTATE WASHDC PRIORITY 6679

UNCLAS ACCRA 1418

E. O. 11652: N/A

TAGS: BGEN BEXP

SUBJ: GENERAL ELECTRIC

REF: ABIDJAN 1848

FOLLOWING RECEIVED FROM ABIDJAN ACTION ACCRA MARCH 5. RPTD  
FOR YOUR INFO. QUOTE

UNCLAS ABIDJAN 1848

FOR MR. RALPH GRANER

FOLLOWING IS MESSAGE FROM GE REP ROLF G. EDHOLM.

E. O. 11652: N/A

TAGS: BGEN, BEXP

SUBJ: GENERAL ELECTRIC

QUOTE:

1. GE HAS ENCOUNTERED A NEGATIVE RESPONSE TO APPROACHES  
ON EIB LOAN TO GHANA RAILWAY AND PORT AUTHORITY FOR  
10 LOCOMOTIVES AND PARTS AT A PRICE OF APPROXIMATELY  
US DOLLAR 5.5 MILLION. THE POSSIBILITY EXISTS THAT GE  
WILL ALSO FURNISH THE EQUIPMENT FOR A COMPLETE SERVICE,  
REPAIR AND BUILDING SHIP WITH TRAINING. THE ADDED  
COSTS WILL BE ABOUT US DOLLAR 1.5 MILLION, WHICH WOULD  
BE INCLUDED IN THE TOTAL FINANCING PACKAGE.

2. FUTURE PLANS ARE FOR REPLACEMENT OF SOME 100

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STEAM LOCOMOTIVES. THE ANTICIPATED TOTAL OF

DIESEL-ELECTRIC LOCOS REQUIRED IS 60 OVER A PERIOD OF YEARS. IN TODAY'S DOLLARS IS EQUIVALENT TO ABOUT US DOLLAR 30 MILLION IN EXPORTS.

3. WE HAVE BEEN TOLD THAT GE PROPOSAL IS THE BEST WITH RESPECT TO PRICING AND DELIVERY. IT APPEARS THAT EIB RESPONSE IS BECAUSE REPAYMENT DIFFICULTIES WITH PREVIOUS LOANS TO GHANA. SINCE EIB WERE POSITIVE IN REGARD TO PURCHASE OF 707 AIRCRAFTS CANNOT UNDERSTAND THE NEGATIVE RESPONSE FOR A LOAN WHICH MUST BE SMALLER.

4. WE WOULD APPRECIATE IF THE EMBASSY WOULD INTERCEDE IN TRYING TO PERSUADE EIB TO GRANT LOAN TO GHANA.

5. IF YOU FEEL IT DESIRABLE I WILL COME TO ACCRA FOR REVIEW AND DISCUSSION. SINCERELY YOURS.  
ROLF G. EDHOLM. END QUOTE. DIAMANTI. UNQUOTE  
BLACK

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 05 MAR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
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**Disposition Reason:**  
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**Errors:** N/A  
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